

Dear

As you're well aware, wireless broadband is a technology with rapidly looming potential. Networks are already going into place in England and Japan. The FCC has just convened a special panel to consider how best to bring wireless broadband to markets in the U.S. and SkyPilot Networks was there.

SkyPilot Network has an excellent technical solution, based on readily available 802.11 standard technology, nearly ready for market. Although we are monitoring WiMAX and 802.16 developments, we believe that by using 802.11 technology we have solved two of the great barriers to an effective wireless broadband network: cost and bandwidth as the network develops.

From its founding in 2000 originally as a network operator, SkyPilot's goal has been to integrate its novel wireless systems design, software expertise, and mesh network experience with industry standards and components. We combined these elements to reduce cost, maximize performance and allow for real flexibility in deployment, thus solving the basic problems facing network operators.

One of SkyPilot's greatest assets is flexibility. The company carefully examined operator challenges and made design decisions to enable greater coverage, range and capacity with a much more modest investment than other networks. Unlike competitors, we can deploy point-to-point, point to multi point and mesh topology to fit expanding customer needs and geography.

The simplicity of the SkyPilot Network means the network goes up almost as fast as you can plug in the hardware, and the cost is amazingly reasonable. The FCC thinks enough of SkyPilot's potential to have invited them to stand alongside Verizon and Motorola at the FCC's wireless broadband forum earlier this month.

We have believe we have achieved a real breakthrough in bringing wireless broadband to market and SkyPilot officers would love to tell you how we came to be invited to the forum, and how SkyPilot's solutions are substantially better than the competition's. If you'd like to schedule a talk before SUPERCMM, please call me at my office, 650-359-8848, or on my cell, 415-341-6801.

Mark Johnson, our CEO, and Paul Gordon, vice president of technology, are both available to talk about what puts us in front in this important market. In addition, we will have a booth in the 10 Hottest Technologies Pavilion at SUPERCMM, in Chicago, June 20-24, and welcome your visit.

Sincerely,
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For SkyPilot Networks,
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