2002 Program Successes

During the past year, pursuant to a mandate from the Department of Aging and Adult Services, our legal services program has begun helping provided limited services to disabled adults under the age of sixty. Out intention is to develop this program further and offer these limited services to this new category of clients without disruptioning or limiting services to the elderly. Our HICAP program has always served Medicare recipients regardless of their age.

In collaboration with a number of other agencies, we are helping to develop a coordinated response to predatory lending practices that endanger the independence of elderly homeowners. Thanks to a small grant from the American Bar Association, we are working to develop a brochure for distribution to elderly home owners in neighborhoods targeted by unscrupulous lenders. We hope to expand this effort latter in the year.

2003 Goals and Objectives

As this document goes to press, government at the local, state, and federal levels are in the process of developing budgets for 2003-04. Our board, staff, and clients nervously await the results. Revenues nationwide are down and health, welfare, and aging programs are likely to face substantial cuts. In addition to parochial concerns about our own budget, we are particulary upset about the anticipated suspension of the SSI cost of living increase and the deep cuts to the Medi-Cal program, including the termination of all dental services. However, on the positive side, our staff is experienced and fiesty and our mission is a timely as ever.

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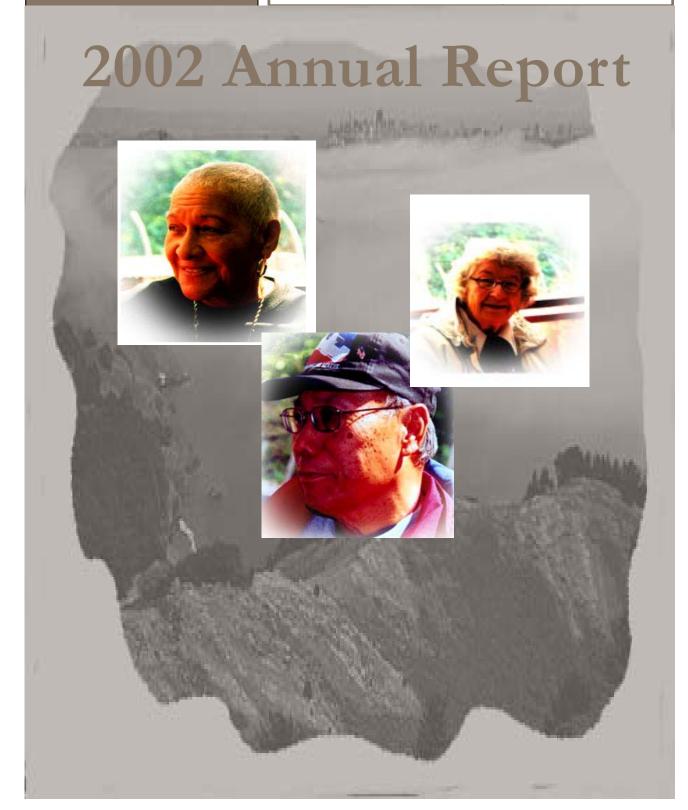
Christian E. Mammen, Sec

Attorney at Law

Heller Ehrman White & McAuliffe



Legal Assistance to the Ederly, Inc. 100 McAllister Street, Suite 412 San Francisco, CA 94102 (415) 861-4444



OUR MISSION

The mission of Legal Assistance to the Elderly is to ensure that elders residing in San Francisco are able to exercise their legal rights and to have full access to all of the benefits and services to which they are entitled.

LEGAL SERVICES

LAE has provided legal advice, referral, and representation to San Francisco residents age sixty and older for over 20 years. Our staff of four attorneys and three paralegals assist clients experiencing the following legal problems:

- Tenants threatened with eviction, illegal rent increases, experiencing habitability problems, or other significant problems with their landlord
- Homeowners facing foreclosure or other threats to their ownership
- Social Security and Supplemental Security Income (SSI) recipients experiencing problems with their elgibility or their benefits
- Medi-Cal recipients experiencing problems with their eligibility or their benefits
- Frail elders experiencing serious problems with Skilled Nursing Facilities, In-Home Support Services, or other long-term care related issues
- Consumers experiencing problems with merchants, contractors, or creditors
- Elders who have no options and need help with a simple will or planning for future disability

HEALTH INSURANCE COUNSELING & ADVOCACY (HICAP)

LAE has been the host agency for the San Francisco HICAP program since its inception in the mid-1980's. HICAP provides free counseling to Medicare recipients and those on the verge of Medicare eligibility, the State of California registered volunteer counselors will assist clients in:

- Understanding Medicare
- Comparing private Medicare Supplemental plans
- Reviewing Health Maintenance Organization (HMO's) or Managed Care options
- Developing a system to organized doctor and hospital bills
- Filing Medicare appeals or challenging claim denials
- Preparing Medicare appeals or challenging claim denials
- Learning about government assistance program, including Medi-Cal
- Exploring long-term care options
- Clarifying their rights as health care consumers

For those with more complex or urgent problems, legal staff provides free advice and when necessary, representation to Medicare recipients.

FINANCIAL OVERVIEW

July 1, 2001 - June 30, 2002

REVENUE

Direct Public Support	\$ 95,266
Indirect Public	2,294
Government Contributions	645,493
Program Service Revenue	19,039
Interest and Investments	5,322
TOTAL REVENUES	\$767,414

EXPENSES

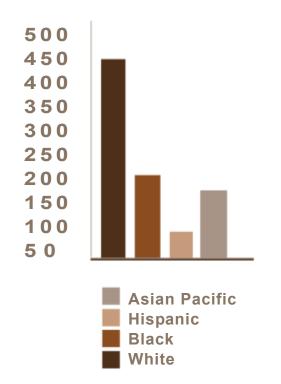
Program Services	\$673,379
Supporting Service	39,932
Fundraising	<u>5,294</u>

TOTAL EXPENSES	\$718,605
SURPLUS (DEFICIT)	\$ 48,809

NOTE: Copies of Audit Report and Internal Revenue Service Form 990 are available upon request.

PROGRAM STATISTICS

1,200 CLIENTS ASSISTED IN 2002 BREAKDOWN BY RACE



MAJOR DONORS BENEFACTORS

Heller, Ehrman, White & McAullife
Donald & Carol Chaiken Foundation
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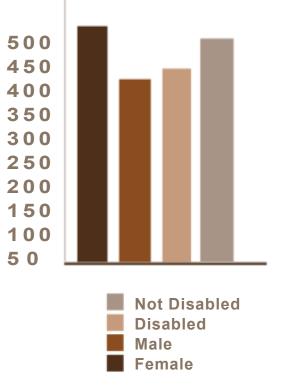
PATRONS

Sharstis, Friese & Ginsburg Christian Mammen Tom Weathered

ONGOING FUNDING SOURCES

Office of Aging, Department of Aging and Adult Services, City and County of San Francisco, Mayor's Office of Community Development, City & County of San Francisco Legal Services Trust Fund, State Bar of California, Equal Access to Justice Fund, and the State of California

1,200 CLIENTS ASSISTED IN 2002 BREAKDOWN BY SEX AND DISABILITY



LAE 2002 Annual Report